

# Francesca MELILLO

### Associate Professor

Academy: Innovation

Research center: Knowledge, Technology and Organization

Campus: Lille

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## Research interests

Employee entrepreneurship, strategic human capital, the labor market consequences of an entrepreneurial experience, employee mobility, start-ups hiring & retention strategies

# Teaching interests

Employee entrepreneurship, Employee mobility, Start-ups hiring & retention strategies, Strategic human capital, The labor market consequences of an entrepreneurial experience

# Education

2008 MSc, Luiss Guido Carli University, Italy 2005 BA, Luiss Guido Carli University, Italy

# Experience

### **Full-time academic positions**

Since 2022	Associate Professor, SKEMA Business School, France
Since 2019	Assistant Professor, SKEMA Business School, France
2014 - 2019	Assistant Professor, KU Leuven, Belgium

### Other academic affiliations and appointments

2012 - 2014 Post-doc, Copenhagen Business School, Denmark

# Research grants, Awards and Honors

# **Awards and Honors**

2022	What Makes Entrepreneurship Countercyclical? Evidence from the Shutdown of Start-Up Subsidies in Denmark, Academy of Management Meeting
2018	Best Paper Proceedings for the paper: "Prior Wage & the Returns to Entrepreneurial Experience", with T. Reichstein and J. Mahieu, Academy of Management Meeting
2016	The returns to entrepreneurial experience, Flemish Research Council Grant (FWO)
2014	Best Paper Proceedings for the paper: "Unpredictably Stable. An Investigation into the Stayer-Mover Tendencies among Entrepreneurs", with T. Reichstein and V. Failla, Academy of Management Meeting
2013	NORC Enclave Sponsored Seat for the restricted-access of the Kauffman Firm Survey data, Kauffman Firm
2012	Best Paper Proceedings for the paper: "Endogeneity in Start-up Size. Selection Effects among Types of Entrants", Academy of Management Meeting

# **Publications**

## **Peer-reviewed journal articles**

FAILLA, V., FOSS, N., MELILLO, F. and REICHSTEIN, T. (2025). When inequality means equity: horizontal wage dispersion and the propensity to leave current employment across different organizational settings. *Industrial and Corporate Change*, 34(1), pp. 118-143.

MARINO, M., MELILLO, F., PARROTTA, P. and SMITH, N. (2024). What makes entrepreneurship counter-cyclical? Evidence from a shutdown of start-up subsidies in Denmark. *Entrepreneurship and Regional Development*.

MELILLO, F., HALBINGER, M. and REICHSTEIN, T. (2024). The entrepreneurial edge: evidence of social identity and other-orientation in communities of interest. *Industrial and Corporate Change*.

MAHIEU, J., MELILLO, F. and THOMPSON, P. (2022). The Long-Term Consequences of Entrepreneurship: Earnings Trajectories of Former Entrepreneurs. *Strategic Management Journal*, 43(2), pp. 213-236.

MAHIEU, J., MELILLO, F., REICHSTEIN, T. and THOMPSON, P. (2021). Shooting Stars? Prior wage and the returns to Entrepreneurship. *Strategic Entrepreneurship Journal*, 15(4), pp. 526-567.

FAILLA, V., MELILLO, F. and REICHSTEIN, T. (2017). Entrepreneurship and employment stability--Job matching, labour market value, and personal commitment. *Journal of Business Venturing*, 32(2), pp. 162-177.

## **Working papers**

MELILLO, F., DAHL, M., GJERLØV-JUE, P. and REICHSTEIN, T. (2022). *The Boomerang Entrepreneur*. SKEMA working papers series.

MELILLO, F., MARINO, M. and BREA SOLIS, H. (2022). Going from entrepreneur back to employee. Employer type, task variety, and job satisfaction. SKEMA working papers series.

MELILLO, F. and KELCHTERMANS, S. (2022). Shared affiliation effects on co-founding. SKEMA working papers series.

MELILLO, F., FOSS, N., REICHSTEIN, T. and FAILLA, V. (2022). When Inequality Means Equity: Horizontal Wage Dispersion and Employee Mobility. SKEMA working papers series.

MELILLO, F., HALBINGER, M. and REICHSTEIN, T. (2022). The Entrepreneurial Edge: Evidence of Impression Management and Group Identity in Makerspaces. SKEMA working papers series.

MELILLO, F., MARINO, M., PARROTTA, P. and SMITH, N. (2022). What Makes Entrepreneurship Countercyclical? Evidence from the Shutdown of Start-Up Subsidies in Denmark. SKEMA working papers series.

#### **Conference proceedings**

MELILLO, F., MARINO, M., PARROTTA, P. and SMITH, N. (2022). What Makes Entrepreneurship Countercyclical? Evidence from the Shutdown of Start-Up Subsidies in Denmark. *Academy of Management*.

MAHIEU, J. and MELILLO, F. (2019). A Competitor's Curse? Entrepreneurship, Luck, and Career Concerns.

MAHIEU, J., MELILLO, F. and REICHSTEIN, T. (2018). Prior Wage & the Returns to Entrepreneurial Experience.

FAILLA, V., MELILLO, F. and REICHSTEIN, T. (2014). Unpredictably Stable. An Investigation into the Stayer-Mover Tendencies among Entrepreneurs.

MELILLO, F., FOLTA, T.B. and DELMAR, F. (2012). Endogeneity in Start-up Size. Selection Effects among Types of Entrants.

#### **Conference presentations**

MELILLO, F. (2019). Shooting Stars? Uncertainty in hiring entrepreneurs. In: Invited research seminar at EPFL. Lausanne.

MAHIEU, J. and MELILLO, F. (2019). A Competitor's Curse? Entrepreneurship, Luck, and Career Concerns. In: AOM American Academy of Management Conference. Boston.

MAHIEU, J. and MELILLO, F. (2019). Earnings Trajectories of Former Entrepreneurs. In: DRUID Conference. Copenhagen.

MAHIEU, J., MELILLO, F. and REICHSTEIN, T. (2019). Prior Wage & the Returns to Entrepreneurial Experience. In: Strategic Management Society Special Conference. Frankfurt.

MAHIEU, J., MELILLO, F. and REICHSTEIN, T. (2018). Prior Wage & the Returns to Entrepreneurial Experience. In: AOM American Academy of Management Conference. Chicago.

MAHIEU, J., MELILLO, F. and REICHSTEIN, T. (2018). Shooting Stars? Prior Wage & Returns to Entrepreneurship. In: DRUID Conference. Copenhagen.

MELILLO, F. and HALBINGER, M. (2017). Social Identification & Entrepreneurial Action: An Investigation into Hacker-Maker Communities. In: DRUID Conference. New York.

FAILLA, V., MELILLO, F. and REICHSTEIN, T. (2016). Competitive Pressures and Transition to Entrepreneurship. Empirical Evidence from Female Workers. In: DRUID Conference. Copenhagen.

MELILLO, F., FAILLA, V. and REICHSTEIN, T. (2016). Competition in Workplace & Entrepreneurial Entry. In: CEPR. Stockholm.

FAILLA, V., MELILLO, F. and REICHSTEIN, T. (2015). Tournament in Workplace and Entrepreneurial Entry: The Interplay between Selection and Treatment Effects. In: DRUID Conference. Copenhagen.

MELILLO, F., FOLTA, T.B. and DELMAR, F. (2015). Endogeneity in start-up size. Selection Effects among Types of Entrants. In: AOM American Academy of Management Conference. Boston.

## **Faculty research seminar presentations**

MELILLO, F., MAHIEU, J. and THOMPSON, P. (2021). The Long-Term Cost of Entrepreneurship: Earnings Trajectories of Former Entrepreneurs. In: SIE Workshop (Strategy, Innovation & Entrepreneurship). virtual.

# Other research activities

## **Reviewer for:**

Journal of Business Venturing, Management Science, European Management Review, Industrial and Corporate Change, Journal of Business Venturing, Labour Economics, Research Policy, Entrepreneurship Theory and Practice, Small Business Economics, Research Policy

### Organization of a conference or a seminar

2023 Workshop on Employee Mobility SKEMA - HEC Paris, France

2019 SEI Faculty Workshop

# **Professional Activities**

## Other professional activities

Since 2022 EU Tender "Enhancing women & girls ESTEAM competences", Deloitte, France